



WEST AUSTRALIAN
BALLET

65
YEARS

Patron:
Her Excellency the Hon Kerry Sanderson AC
Governor of Western Australia

Artistic Director:
Aurélien Scannella

West Australian Ballet

Philanthropy Manager

About the Company

West Australian Ballet (WAB) is the official State Ballet Company for Western Australia (based in Perth) and Australia's first ballet company, established in 1952. The Company runs four major, main stage seasons each year in His Majesty's Theatre in central Perth as well as an extensive access and activation program to engage the public in our art-form.

The company has experienced significant growth in recent years led by Artistic Director, Aurelien Scannella and has a steadily increasing portfolio of public and private supporters.

About the role

The Philanthropy Manager is responsible the implementation of the company's annual Philanthropy Plan which includes:

- Management of WAB annual giving programs
- Donor cultivation, solicitation and stewardship
- Management of philanthropy events.

This is a full-time role which role reports to the Philanthropy Director and is assisted by a full-time Philanthropy Coordinator.

Skills & Experience

- Philanthropy experience within a not-for-profit organisation with proven track record of cultivating donors and building relationships.
- Excellent written and spoken communication and interpersonal skills.
- Experience of budget management and report preparation.
- IT skills and effective use of CRM systems and MS Office.

If you are passionate about the arts, believe in a culture of philanthropy, are a team player and would value a challenging role within a State arts company, we would be delighted to receive your application.

In order to be considered for an interview please include:

- A letter of application stating why you are interested in the position and how you would add value to West Australian Ballet. Please address the letter to Catherine Henwood, Philanthropy Director.
- A written response to the 5 key Selection Criteria which are:
 - Experience in donor cultivation
 - Management of donor acknowledgment programs
 - Team building and leadership
 - Publication development and management
 - Budget management and reporting
- A copy of your resume.
- The names and contact details of at least two professional referees (these will only be contacted after a successful interview).

To receive a copy of the Duty Statement please email philanthropy@waballet.com.au

Please send your confidential application to philanthropy@waballet.com.au

Closing date 31 March 2017